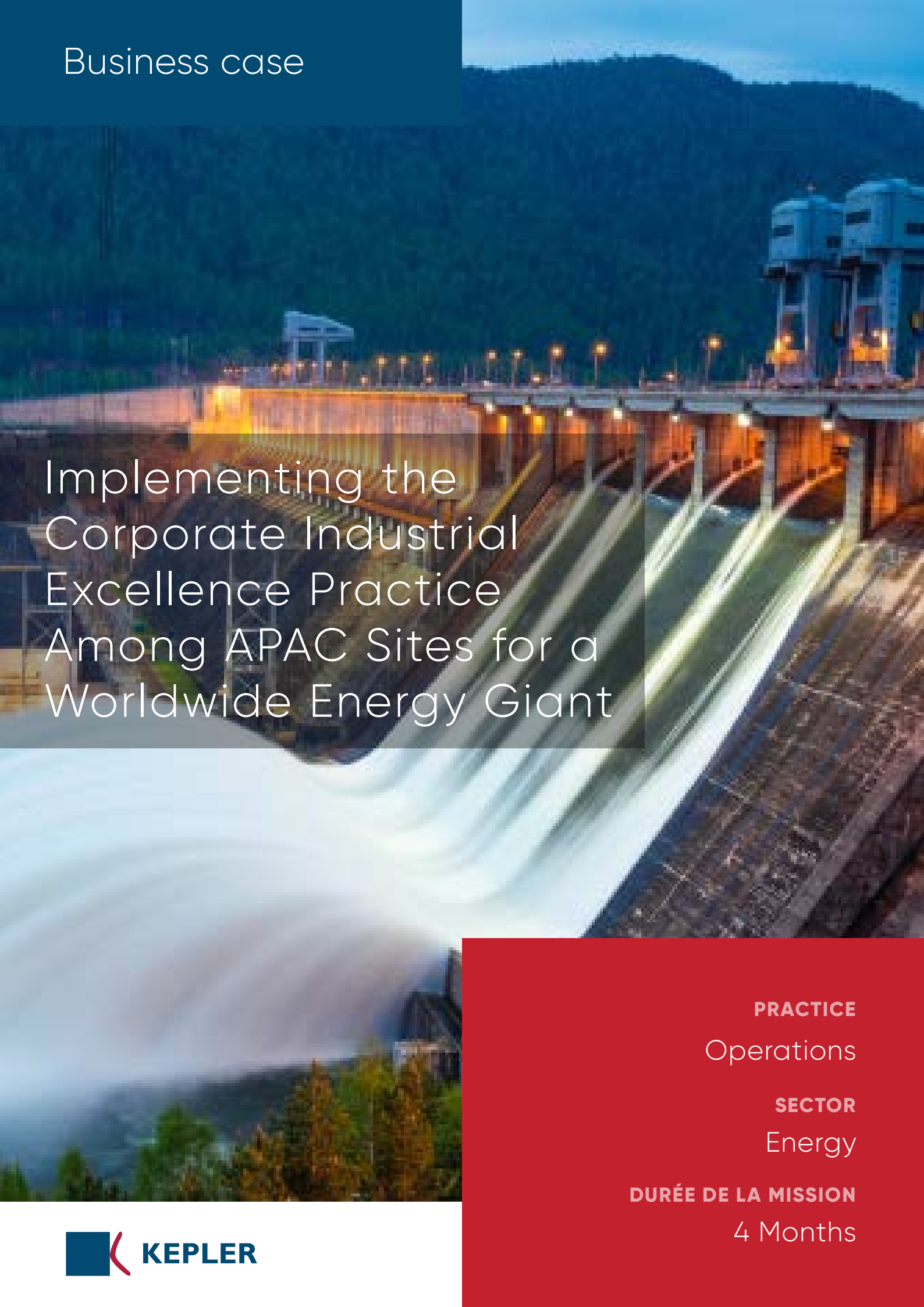


Business case



Implementing the Corporate Industrial Excellence Practice Among APAC Sites for a Worldwide Energy Giant

PRACTICE

Operations

SECTOR

Energy

DURÉE DE LA MISSION

4 Months

Our client, a worldwide energy giant, wants to implement a corporate industrial excellence practice, called “6 Golden Rules” among APAC sites.

KEPLER offers a strategy: an industrial excellence practice, based on assessing maturity level and deploying this practice in a pilot site.

Context

- The APAC leadership wants to deploy the industrial excellence practice proactively, by engaging KEPLER to design a maturity assessment tool and deploy the on-site visit to understand the current state of each site; then proceed to the improvement actions as recommended
- 1 pilot site to deploy improvement actions, monitor the progress and summarize the output

Objective(s)

Mobilizing Teams

- Transferring and adapting corporate practice into a local context
- Planning an APAC assessment tour under the impact of covid-19
- Understanding the corporate guidance of the industrial excellence practice & designing an assessment tool by considering local context
- Soliciting local site leaders' participation on maturity assessment and planning the tour under COVID-19

Methodology

1 Customized Assessment Tool Design

- Understanding the essentials of corporate guidance of "6 Golden Rules"
- Delivering a customized tool by taking into account the local context in APAC sites

2 Maturity Assessment Deployment

- Soliciting local site leaders' participation and commitment to the assessment
- Organizing and deploying the on-site visit to 9 APAC sites under COVID-19 impact
- Delivering one assessment report per site to conclude "Pro & Con", improvement roadmap and local best practices identified throughout the visit

3 Change Management

- Based on the improvement roadmap recommended for the pilot site, project team setup, planning and tracking tool
- Conducting the improvement actions by local team and support from KEPLER
- KPI following up and output synthesis: savings, ongoing and prioritized future projects

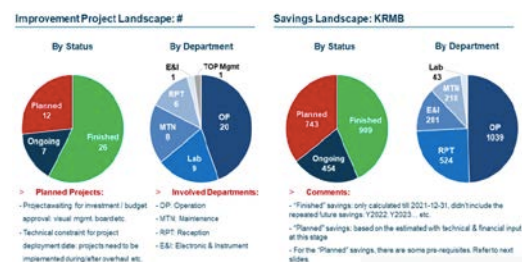
Levers and Tools

- **Lean Methodology & Toolbox**
- **Customized Assessment Tool**
- **Change Management in Pilot Site**
- **Project Management Office (PMO)**

Maturity evaluation of 9 APAC sites



Improvement results overview in the pilot site – within 6 months



1
130K€ **pilot site generating of savings** through the deployment of the improved action plan within 6 months

9 **APAC sites assessed** in the first wave

1 **standard assessment tool** is designed

U *The objective of this project is not only to support our client to implement this Corporate-level industrial excellence project, but also to share and transfer our know-how to plants' frontline management, to help them identify the improvement area with proper methodologies & toolkits. This project is also a proven-record to show our capability to mobilize qualified resources & partners in APAC zone, wherever we may not have local footprint, especially under COVID-19 constraints.*

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